rssbus

Replacing VAN integration with the RSSBus AS2 Connector saves Xebec Data Corporations thousands of dollars annually, while still delivering an easy-to-implement, reliable, Drummond Certified communications solution.

Highlights:

• The RSSBus AS2 Connector resulted in a 45% saving in VAN fees

• Xebec sends 100,000 documents monthly to over 70 partners

Businesses of all sizes rely on securely sending and receiving EDI transactions between trading partners through AS2—the leading standard for secure EDI communications. However, the choice between a VAN and an in-house solution can be difficult. VANs typically offer a lower up-front investment, but the associated fees can quickly become burdensome. In-house solutions are often expensive to implement and maintain but they avoid the per-transaction VAN fees.

Xebec Data Corporation faced this same dilemma and initially chose a VAN for their communication with major retail businesses. But with VAN fees mounting, Xebec Corporation sought an AS2 solution that was cost-effective, hands-off, and Drummond Certified. The Drummond certification is a rigorous, vendor-neutral test that ensures that the AS2 solution is interoperable with all other certified solutions.

At first, Xebec's search for an AS2 solution was fruitless, as they encountered expensive command-based products with no GUI and needlessly inflated prices. In the end, Xebec found the RSSBus AS2 Connector which provides a low-cost, robust system that is easy to administer.

"The most successful software is the one that doesn't require my attention, which is why we like AS2 connector. It is easy-to-use, easy to install and doesn't break the bank," said Brad Dayhuff, Xebec's Vice President / Co-Owner.

With the RSSBus AS2 Connector Xebec Data Corporation is sending 100,000 documents every month to over 70 different trading partners. Since their implementation of the RSSBus AS2 Connector, Xebec has gone on an AS2 initiative to convert as many of their retail partners from the VAN system to a direct connection.

"The AS2 Connector has provided us with a cost efficient, easy to administer, scalable solution. It is easy-to-use, easy to install and doesn't break the bank. We would absolutely recommend this product to companies big and small for your AS2 connection needs."

– Brad Dayhuff, Vice President / Co-Owner, Xebec Data Corporation

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"It took more time to evaluate different products than it took to implement the software on our system. The first trading partner was live within a couple hours," Dayhuff said.

The AS2 Connector has streamlined Xebec's business and resulted in a 45 percent reduction in cost from what they would have been paying through a VAN. Xebec now pushes AS2 connections as their preferred transmission to all new partners.

"The AS2 Connector has provided us with a cost efficient, easy to administer, scalable solution. The few issues we have had received prompt replies from the support team," Dayhuff said. "We would absolutely recommend this product to companies big and small for your AS2 connection needs."

By going with the RSSBus AS2 Connector Xebec was able to avoid the high fees of a VAN and the expensive setup costs of an in-house AS2 solution. The RSSBus AS2 Connector provided Xebec a low-cost AS2 solution that was quickly implemented and boasts rock-solid reliability.

About Xebec Data Corporation – Since 1986, Xebec Data Corporation has been committed to providing its customers with easy-to-use, reliable, and inexpensive EDI solutions. You can reach Xebec via email at info@xebec.com, on the web at www.xebecdata.com, or by calling (303) 368-9964.

About RSSBus – RSSBus (www.rssbus.com), a spin-off of /n software, provides integration tools and components enabling straightforward connectivity with Internet and Intranet applications, services, databases, and other information systems. You can reach RSSBus via email at info@rssbus.com, on the Web at www.rssbus.com, or by calling (800) 235-7250 or (919) 544-7070.